

Message Text

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ORIGIN EB-07

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DRAFTED BY EB/TD:JJO'NEILL:SP

APPROVED BY EB/TD:JJO'NEILL, JR.

EUR/RPE - MR. MCCARTHY

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FM SECSTATE WASHDC

TO AMCONSUL AMSTERDAM

AMEMBASSY LONDON

AMCONSUL MUNICH

AMEMBASSY PARIS

INFO USMISSION GENEVA

USMISSION EC BRUSSELS

UNCLAS STATE 210455

E.O. 11652: N/A

TAGS: ETEL, UK, NL, GW, FR

SUBJECT: TELECOMMUNICATIONS MARKET.

1. JOHN J. O'NEILL, JR., DIRECTOR OF DEPARTMENT'S OFFICE OF INTERNATIONAL COMMUNICATIONS POLICY (EB/TT/TD) WILL BE IN LONDON FOR APRIL 24-26 MEETING AERONAUTICAL SATELLITE COUNCIL (AEROSAT). FOLLOWING WEEK HE PLANS VISIT ADDRESSEE POSTS TO MEET PTT OFFICIALS AND TELECOMMUNICATIONS EQUIPMENT MANUFACTURERS TO DISCUSS EUROPEAN PUBLIC AND PRIVATE MARKET FOR TELECOMMUNICATIONS EQUIPMENT, AND EUROPEAN CONFERENCE OF POST AND TELECOMMUNICATION ADMINISTRATIONS (CEPT) PLANS FOR COORDINATION COMMITTEE FOR HARMONIZATION (CCH). ONE CCH OBJECTIVE LIES IN FIELD OF EQUIPMENT STANDARDIZATION.
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EB/TT/TD IS RESPONSIBLE FOR COORDINATING USG POLICY TOWARDS CCH.

2. WILLIAM BAZZY, PUBLISHER OF TELECOMMUNICATIONS

PERIODICALS IN U.S., HAS GIVEN O'NEILL NAMES OF SOME EUROPEAN INDUSTRY REPRESENTATIVES KNOWLEDGEABLE IN FIELD. WOULD APPRECIATE ADDRESSEE POSTS SCHEDULING APPOINTMENTS. THERE ARE MORE NAMES LISTED THAN CAN FIT INTO TIGHT SCHEDULE AND THREE OR FOUR CALLS EACH DAY SEEMS PRACTICAL TARGET. NAMES ARE GIVEN IN ROUGH ORDER OF PRIORITY BUT DEPARTMENT LEAVES TO POSTS' JUDGMENT WHICH ARE MOST APPROPRIATE. LIST CONTAINS PTT IN LONDON ONLY BUT O'NEILL WOULD LIKE TO SEE PTT OFFICIAL AT OTHER STOPS AS WELL. PTT APPOINTMENTS MAY NOT BE PRACTICAL IN AMSTERDAM AND MUNICH IF RESPONSIBLE OFFICIALS ARE IN THE HAGUE AND BONN. TO DISCUSS ITU MATTERS, WOULD ALSO LIKE TO SEE LEON BURTZ, INSPECTOR GENERAL IN CHARGE OF THE INTERNATIONAL SERVICE, DIRECTION GENERAL OF TELECOMMUNICATIONS IN PARIS AND TOM MEYER, ASSISTANT SECRETARY, POSTS AND TELECOMMUNICATIONS DIVISION, DEPARTMENT OF INDUSTRY IN LONDON. SUGGEST LONDON MIGHT ARRANGE LUNCH WITH MEYER AT EMBASSY ON 26TH.

3. POSTS REQUESTED MAKE APPOINTMENTS IN ACCORDANCE

FOLLOWING SCHEDULE: MONDAY, SEPTEMBER 29, LONDON; TUESDAY, AMSTERDAM; WEDNESDAY, PARIS; THURSDAY, MUNICH. ITINERARY IS: LEAVE LONDON SEPTEMBER 29 ON BE 524 AT 6:30 PM, ARRIVE AMSTERDAM AT 7:30 PM; LEAVE AMSTERDAM SEPTEMBER 30 ON KL 409 AT 7:20 PM, ARRIVE PARIS AT 8:25 PM; LEAVE PARIS OCTOBER 1 ON AF 732 AT 6:05 PM, ARRIVE MUNICH AT 7:25 PM; LEAVE MUNICH OCTOBER 2 ON SR 567 AT 8:45 PM. HOTEL RESERVATIONS ALREADY MADE IN LONDON. WOULD APPRECIATE OTHER POSTS RESERVING SINGLE ROOM AT MODERATELY PRICED HOTEL. O'NEILL WILL TAKE TAXI TO HOTEL AND BE IN TOUCH WITH POST EARLY FOLLOWING MORNING. FOR PARIS: HOTEL MAYFAIR IS PREFERRED IF AVAILABLE.

FOR LONDON: PTT - NED FENNESSEY, MANAGING DIRECTOR, UNCLASSIFIED

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GPO TELECOMMUNICATIONS. RACAL LTD. - ERNIE HARRISON, CHAIRMAN. BELIEVE HARRISON IS AWARE OF VISIT. STC - KEN CORFIELD, MANAGING DIRECTOR. PLESSEY - WILLIAM WILLET, MANAGING DIRECTOR OR FRANK ONINAS. GEC MARCONI - ROBERT TELFORD, CHAIRMAN OR TOM MAYER, MANAGING DIRECTOR.

FOR AMSTERDAM: PHILLIPS - DR. SPAA, CHIEF PHYSICIST AT EINDHOVEN OR VAN STRALLEN, MANAGING DIRECTOR AT HILVERSUM.

FOR PARIS: THOMPSON CSF - PIERRE MESTRE, DIRECTOR GENERAL, COMPONENTS DIVISION. CIT ALCATEL - LE SAGET,

CHAIRMAN, OR CHEVRILLON, EXPORT MANAGER. TRT - GEORGE
BOUDEVILLE, DIRECTOR GENERAL.

FOR MUNICH: SIEMENS - AL PROMMER, MARKETING DIRECTOR,
COMPONENTS DIVISION OR VON SANDEN, DIRECTOR,

TELECOMMUNICATIONS GROUP. PREFER MEETING WITH
PROMMER. KISSINGER

UNCLASSIFIED

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